



COUNTY OF LOUISA

MEMORANDUM

TO: The Honorable Members of the Board of Supervisors

FROM: Sam Massie, Purchasing Officer
Anderson Woolfolk, General Services Manager

CC: Christian Goodwin, County Administrator

DATE: April 10, 2025

RE: A Resolution to Approve and Award a Contract for Pumping, Hauling and Disposal Services of Sludge/Leachate

I. Background:

a. Project Description

The County of Louisa is soliciting bids from qualified bidders to provide pumping, hauling and disposal services of sludge/leachate.

b. Need

Contractor is required to provide all equipment, labor, materials, permits/fees and transportation necessary to suction lift sludge/leachate into the truck tank, and deliver sludge/leachate to the Louisa Regional Wastewater Treatment Facility.

c. Project Budget

Funds for such services are included in the General Services budget, under various GL#’s.

d. Invitation for Bid

On March 18, 2025, the County issued an Invitation for Bid inviting qualified contractors to submit bids for providing pumping, hauling and disposal services of sludge/leachate on an “as needed” basis. One (1) contract will be awarded to the lowest, responsive and responsible bidder.

II. Current Situation:

a. Proposals/Bids

One (1) bid was received by the closing date of April 8, 2025.

b. Bid Tabulation

Bids were opened and evaluated and the following bid tabulation was compiled.

Name of Firm	Bid Evaluation Total
Lakeside Electrical and Construction Co., Inc.	\$445.00

c. Selected Firms

Lakeside Electrical and Construction Co., Inc. was selected for the contract.

d. Justification

The selected vendor was determined to be the vendor with the lowest, responsive and responsible bid.

e. Costs

The rates for Lakeside Electrical and Construction Co., Inc. are listed below:

Cost per Gallon – No Minimum	\$0.32/gallon
Cost per Gallon – 2000 Gallon Minimum	\$0.25/gallon
Cost per Mile to Alternative Wastewater Treatment Facility	\$3.90/mile

III. Recommendation

The recommendation is for the Board of Supervisors to approve and award the contract for pumping, hauling and disposal services of sludge/leachate with Lakeside Electrical and Construction Co., Inc. for a period of one year beginning April 29, 2025, and ending April 28, 2026, with the option to renew for two additional consecutive one (1) year terms.